

Introduction to – Global Lifecycle solutions EMEA



globallifecycle
SOLUTIONS-EMEA



Introduction

Global Lifecycle Solutions EMEA Limited (Global EMEA) provides dedicated services to corporate Clients in the procurement, configuration, support, maintenance and end-of-life asset management services. Global EMEA is a truly multi-disciplinary information technology services company, providing a diverse range of IT products, services and solutions to our Clients.

Our range of services has been formed in response to the increased importance of data protection legislation, secure logistics, legal compliance and ethical disposal of retired IT equipment internationally.

We are a business with a mission, driven by a professional approach at the leading edge of asset management. As a company we understand the importance of, and the environmental impact that IT asset management can have and because of this we provide specific solutions tailored to suit each Client, to minimize waste and reduce the impact of carbon footprints, it is our experience and unrivalled dedication to meeting your needs that is the cornerstone of Global EMEA services.

Global EMEA's commitment is also embodied in the five values, which have been designated by employees as being the most representative of our action:

- Innovation
- Responsibility
- Professionalism
- Performance
- Knowledge.





About Global

Our services extend to small, medium & large multinational business across the EMEA, Americas and Asia-Pacific. Our elite team of industry professionals with access to global resources are equipped to manage the most common questions from Senior IT Management and Board Directors:

- How are our existing systems and our people performing?
- What systems and software are installed?
- How much they are costing in real terms?
- How secure are these systems now?
- What is the return on these investments and total cost of ownership (TCO)?
- What resources do we need for the future?
- How do we fund and manage our future requirements?
- Where can we find a partner that can assist in the above?



Answer: *Global EMEA*



“IT management are facing ever-increasing demands from users to respond more quickly to problems, deliver a higher quality of service, install new technology to their desks faster, and ensure the availability of their systems and associated infrastructure at all times- with a limited budget. Further pressure is being placed by Financial and Senior Management on IT to not only address the issues posed above, but to improve functionality, increase productivity, and reduce the overall costs of IT ownership through smarter purchasing, deployment and support.”

Rod Huffman Managing Director, Global Lifecycle Solutions EMEA



Global Worldwide Asset Solutions





Key Services

Global Lifecycle Solutions EMEA (Global) has a long heritage within the corporate/ financial / public and defence sectors providing asset management, secure asset disposal / recovery and redeployment services. Global is client focused and always looks to exceed expectations. Thought and practice leaders in:-

- CSR, GDPR & Environmental compliance
- Secure electronics recycling
- Secure transportation
- Insurable data destruction
- Diversity in procurement
- Bespoke service solutions
- Detailed reporting- audit of assets
- Reporting can match clients internal audit systems e.g. SAP
- International Finance Solutions
- Cyber protection / Penetration Testing
- Managed Services
- Warranty Support
- Dedicated Global Account Manager and team
- Engineer: install and break fix rapid response
- Military level of security and practices- internationally



- Data risk experts High Level Security
- WEEE, Data Protection, Policy
- Legal requirements
- Corporate Responsibility
- Personal Responsibility
- GDPR Compliance



GDPR

With 12 key steps identified, it could feel like you've got a massive hill to climb. Fortunately, our team is here to help you through the process. What's more, we've got the products you'll need to ensure you always remain GDPR compliant. Global are the exclusive distributor for EMEA of WhiteCanyon software world leaders in data security.

What is GDPR?

The General Data Protection Regulation is EU law designed to allow individuals to control their personal data. It's been modernised and unified across EU member states, and the changes will be enforced in May 2018.

Does it affect me?



If you control or process data in the EU



If you use cloud-based services



If you serve EU customers

Controllers and processors of data will be jointly liable for data-protection breaches.



Getting ready is a 12-stage process





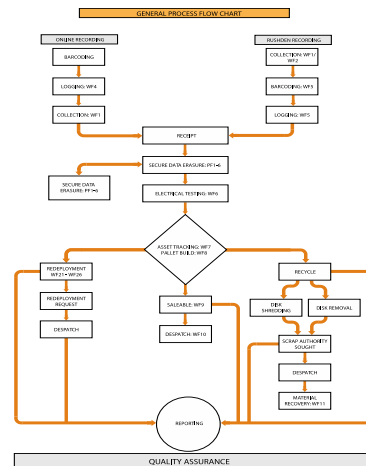
Managed Services

IT management are facing ever-increasing demands from users to respond more quickly to problems, deliver a higher quality of service, install new technology to their desks faster, and ensure the availability of their systems and associated infrastructure at all times - with a limited budget. Further pressure is being placed by Financial and Senior Management on IT to not only address the issues posed above, but to improve functionality, increase productivity, and reduce the overall costs of IT ownership through SMARTER purchasing, deployment and support.

Our flexible options allow you to choose which aspects of your IT you would like to right source. Right sourcing is often attributed to elements of your IT infrastructure you do not have time for. To achieve in-house full managed services can be hugely expensive in maintaining back-end systems and investments are often spent in the wrong areas. From Desktop or transformation from old technology to new, or you have a desire to implement new technologies or systems; Global EMEA is your ideal partner.

Items high on the agenda of IT department's priorities:-

- Security, reliability and interoperability
- Consolidation and management
- Communication and collaboration
- The future goals for organizations are:-
- Self-managing dynamic systems
- Service Orientated Architecture (SOA)
- A trusted Partner





Special Projects

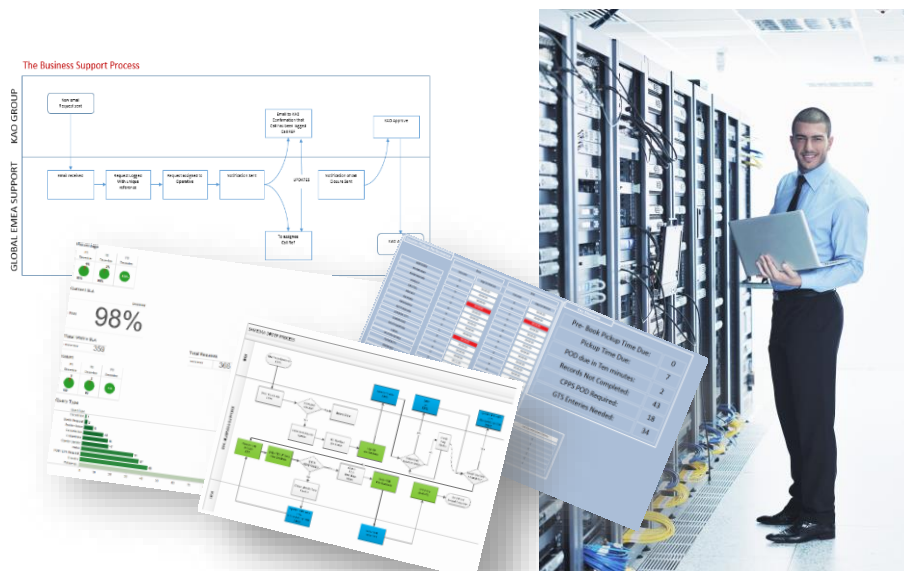
Projects handled by our team, solutions integrators and our partners, typically are valued between £1 million and £50 million in scale worldwide.

Most projects are for the purpose of commissioning next generation infrastructure and are thus confidential in nature, so Global EMEA is seen as a trusted provider of both commercially sensitive and essential backbone system support.

We pursue excellence in all aspects of our business and our aim is to exceed your expectations. Global EMEA is dedicated to providing our Clients with services of the highest quality and we continually monitor our standards for improvements.

Our key focus:-

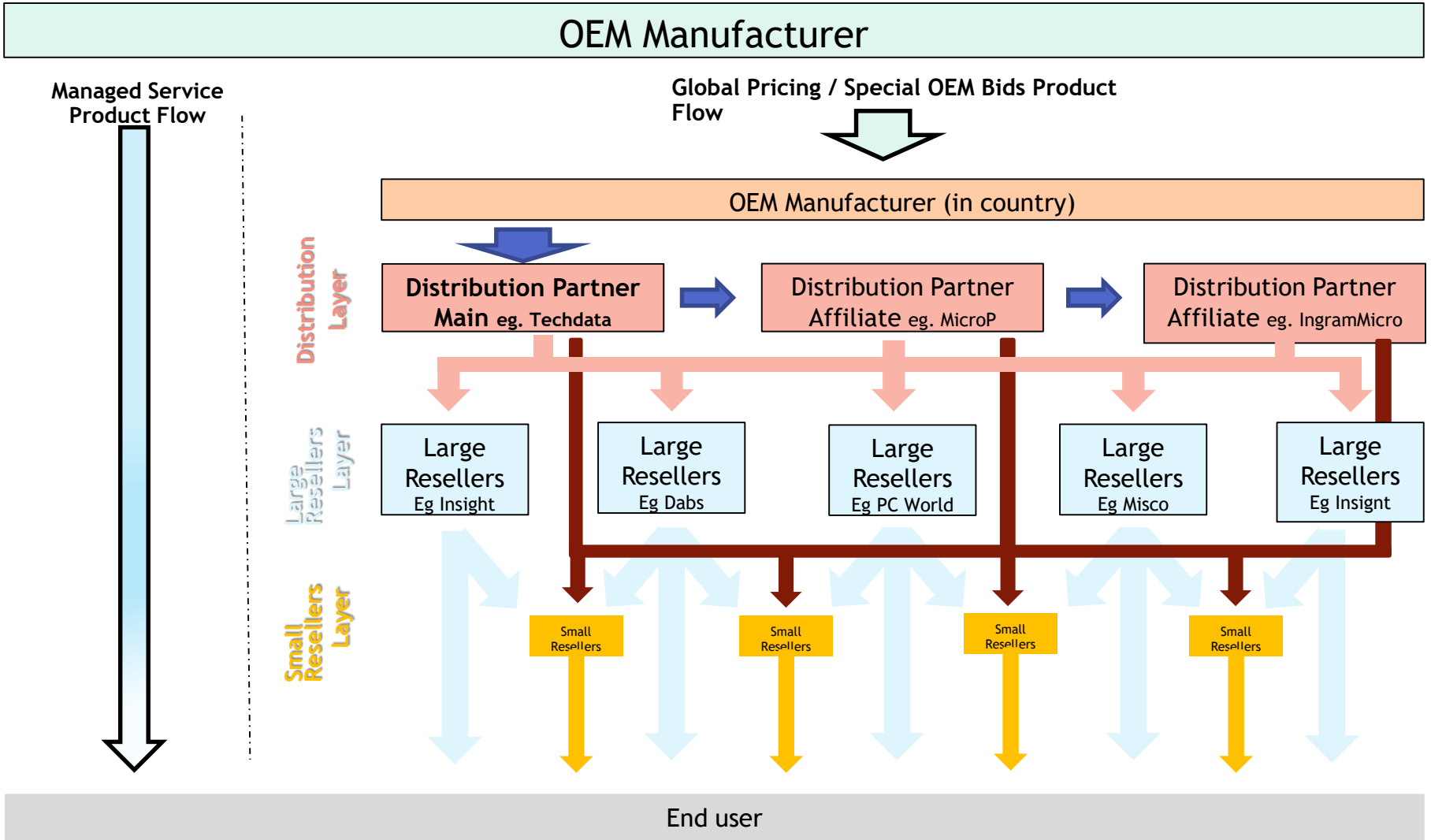
- Decrease in costs of IT through effective management and industry know how
- Improve your business agility
- Increased performance and security
- Reliability and one source for your all your IT requirements
- Provide you with increased options to allow you to make informed business decisions
- Tailored solutions to flex with the needs of your business
- Environmentally conscious



Our competitive edge is our positioning as strategic ally with our Clients. By building a business based on long-standing relationships with satisfied Clients, we are able to offer an appropriate, cost effective management strategy which adapts to the needs of your business and advances in technology



International Product delivery



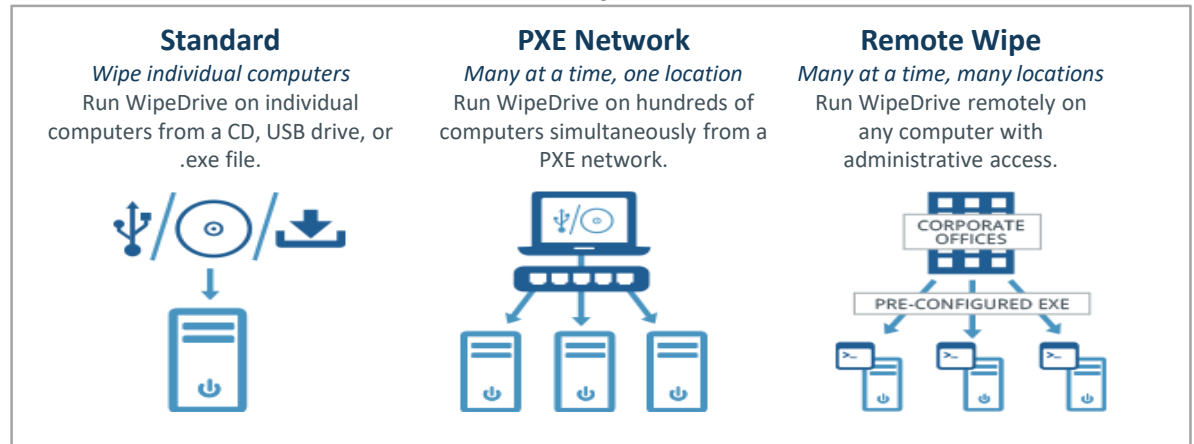


Global- WhiteCanyon

Global EMEA is pleased to introduce WhiteCanyon's WipeDrive8, the most certified data deletion software Worldwide, its unique features are used by the top 100 USA fortune companies, Banks, Government, Military, Retail, Corporates and the widest range of Public Sector organisations



Versatile Deployment Options



WipeDrive Certifications

WipeDrive's NIAP Certification means that it complies with all of the following U.S. and international disk wiping standards:

- NIAP EAL 4+
- US DoD 5220.22-M
- NIST 800-88 REV 1 Compliant
- Meets the Common Criteria Evaluation and Validation Scheme
- HIPAA
- FACTA standards
- Sarhanes-Oxley
- US Army AR380-19
- US Air Force System Security Instruction 5020
- US Navy Staff Office Publication P-5329-26
- US National Computer Security Center TG-025
- NATO NIAPC
- GB HMG Infosec Standard #5 Baseline
- GB HMG Infosec Standard #5 Enhanced
- German VSITR
- Australian Defense Signals Directorate ACSI-33(X0-PD)
- Australian Defense Signals Directorate ACSI-33(X1-P-PD)
- Canadian RCMP TSSIT OPS-II Standard Wipe
- CIS GOST P50739-95
- CSEC ITSG-06
- Standard single pass overwrite



National Cyber Security Centre





Global- WhiteCanyon

"The remote wiping ability of WipeDrive Enterprise has changed how we handle recycling our old tech. This removes the hassle of having to coordinate shipping laptops back to us."

Senior VP Infrastructure, American

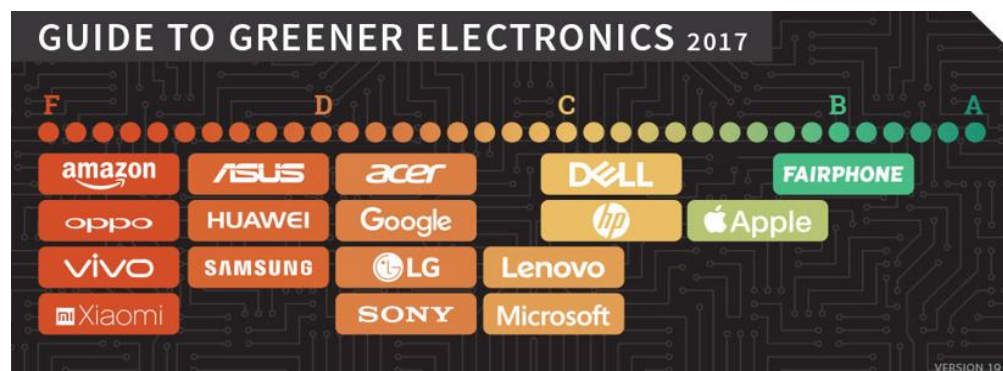




Global's Environmental & Compliance Service

Why use an asset management expert with a heritage of dealing with redundant equipment?

- Business continuity and security
- The need for end to end experts
- Finance solutions
- Risk management
- Image and network security
- Flexibility- size and timeframes
- Ensure Destination is legal and ethical
- Meet WEEE directive and international compliance
- Follow best practice
- Must adhere to increasing legislation
- Increased demands on Corporate and Social Responsibility Practice and Evidence
- Potential Carbon and Waste Tax
- Managing the true effectiveness of leasing/ finance if required
- The need to plan the Total Cost of Ownership with all estate assets



Best A grades are green
B grades are olive
C grades are yellow
D grades are orange
Worst F grades are red

C+
C+ B- C+

DELL

Dell stands out on its effort to reduce resource consumption, both by sustainable product design and its ongoing closed-loop plastic sourcing. Dell is lagging on renewable energy use and should be more ambitious in setting a goal to use 100% renewables for its own operations and its supply chain.

Energy C+ Resources B- Chemicals C+

C+
B B- C+

HP

HP has started to reduce supply chain greenhouse gas emissions, however the company needs to be even more ambitious and commit to 100% RE for its supply chain as Apple has done. Like Dell, HP is scores well for sustainable product design--making products that are repairable and upgradeable.

Energy B Resources B- Chemicals C+



Why Global

Global provide unmatched levels of service, advice and support giving our Clients a total lifecycle solution to all their IT requirements and end of Life IT equipment therefore reducing carbon footprints and unnecessary expenditure.

Our range of asset management services ensures complete compliance with current and future technology installation/disposal regulations. We can also help you to maximise your financial return on discarded/unwanted equipment, improving your return on investment. Our solutions range from procurement, installation, support and environmental disposal to asset-managed remarketing and secure data purging.



Our Staff are leading professionals within the IT industry, brought to ensure our Clients benefit from our vast collective knowledge. Our process of a continuous training program allows our staff to be in tune with your needs, giving you the support and advice you need. Global EMEA has a dedicated team, all whom have a single focus- bringing you a first class service, and delivering to you exactly what you require, when you require it.





Global contacts and next steps

Should you require any assistance or have any questions please feel free to contact the team at any time. Useful details:-



global lifecycle
SOLUTIONS-EMEA

General enquiries:
Technical Support:
Special Projects:
WhiteCanyon:

Operations Support
Team
Special Projects
WhiteCanyon Team

enquiries@global-emea.com
support@global-emea.com
mark.huffman@global-emea.com
whitecanyon@global-emea.com

Tel +44 (0) 354 340 3105
Fax +44 (0) 354 340 3106

www.global-emea.com